

## **Frost & Sullivan Research Positions Array Networks as #2 in China's ADC Market**

*Array Networks demonstrates growing market momentum, achieving number two market share position*

**Milpitas, CA – July 2, 2008 – [Array Networks Inc.](#)**, a global leader in enterprise secure application delivery, was named one of the top two providers of application delivery controllers in China for CY2007 in a Frost & Sullivan study. Frost & Sullivan, a leading consulting firm, analyzed the market share, competitive landscape, market trends, and growth opportunities for application delivery controllers (ADC) markets within the APAC regions and acknowledged Array's continued upward momentum.

Frost & Sullivan industry manager Arun Chandrasekaran said, "Array Networks has been able to leverage its strength in the SSL VPN space to emerge as a strong competitor in the ADC segment in China in 2007. Its existing client base, competitive pricing, strong local presence and product synergies have resulted in the company's consistent growth over the last few years."

In China, the ADC market witnessed explosive growth, reporting a market size of \$55.9 million in 2007, with Array Networks garnering 12.4% of all sales. Top spenders on ADC solutions included BFSI (Banking, Financial Services & Insurance), Service Providers and ITeS verticals, which relied on IT for their business operations and customer services. Moreover, the Greater China ADC market is expected to grow at a CAGR of 18.8%, reaching a market size of \$272.7 million in 2014 driven by aggressive marketing efforts by key market players such as Array Networks.

"We are delighted to be recognized by Frost & Sullivan as a leading ADC vendor within the China market," said Michael Zhao, president and CEO, Array Networks. "Array Networks' commitment to its customers is reflected in our increasing market share and recognized leadership in this rapidly-growing segment of the enterprise networking market."

Array Networks' [TMX series](#) is an ADC that complements its [SSL VPN](#) product as part of Array's overall Secure Application Delivery architecture. The TMX series integrates strong caching features, load balancing and SSL offloading. Leveraging a well-designed product, a strong local presence, a dominant presence in the SSL VPN segment and a large installed base, Array has achieved tremendous growth within the China ADC market and within the BFSI and service provider verticals in particular.

### **About Array Networks**

Founded in 2000, Array Networks is a global leader in enterprise secure application delivery and universal access solutions for rapidly growing SSL VPN and application acceleration markets. More than 1,000 customers worldwide including enterprises, service providers, government and vertical organizations in healthcare, finance, insurance and education rely on Array to provide anytime, anywhere secure and optimized access. Industry leaders including Deloitte, Red Herring, and Frost and Sullivan have recognized Array as a market and technology leader.

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