

# CASE STUDY

Industry:	Manufacturing
Application:	Intranet
Product:	Array SSL VPN



## Leading Mining Equipment Manufacturer Uses Array SSL VPN Appliance to Securely Access and Share Engineering Documents to Provide More Efficient Modern Mining Techniques

### About MMD Sizers

The MMD Group of Companies, a privately-held group established in 1978 by Alan Potts, is a worldwide organization with sales and service offices on six continents.

The MMD Group designs and manufactures material processing equipment used in many types of surface and underground mining operations around the world. In particular, the company has extended the technology of mineral reduction by the development of low profile, high capacity, and compact sizing machines.

### Challenges

Workers for MMD Sizers needed reliable, secure access to any application from any location, using any device. The MMD Group were exchanging business-critical documents and plans via fax, which was time-consuming and resulted in less-legible output than exact digital copies shared over the network and the Internet. They also needed to be able to send CAD Drawings to the remote offices located worldwide,

Failure to consistently connect via a laptop out in the field, or from a PC at home, to the home office, resulted in lost hours, lost productivity, and user frustration.

Ann Potts, Director for MMD, was tasked with finding a solution that would enable MMD employees to securely access the data and tools they needed from any location, using any type of device - whether it was a cell phone, laptop, or home PC.

**“We chose the Array's enterprise SSL VPN appliance because it was the only solution for secure remote access that offered a combination of exceptional security and scalability that our globally-dispersed organization needed.”**

- Ann Potts, Director, MMD Group

### The Array Solution

Array's SSL-VPN solution lets users in MMD Group's remote and continentally-dispersed offices with the ability to securely and reliably access authorized applications from any Web-enabled device, from any location - with no special software or configuration required on the remote device, and no modifications to the back-end resources being accessed.

As well as, MMD Group users now can share files and complete online transactions in a fast and secure manner, providing remote employees with exact digital copies of large-scale CAD drawings.

“Array's SSL VPN solution helped us optimize our business communications in a secure manner which has resulted in efficiencies that have already delivered a strong ROI for our organization,” Potts said.

“We also liked the familiar look and feel that the SP-C gave us. You could be at remote location miles away, on a remote device,

### Challenges

- The need for reliable, secure access to any application, using any device
- Lost productivity and user frustration due to failure to consistently connect to the intranet from remote locations
- The need to share critical documents and CAD drawings

### Results

- Uninterrupted corporate communications for remote employees
- Improved employee productivity
- Enhanced security
- Centralized administration
- ROI in hardware savings alone

but the computer screen would look like you were working directly off the office server right at your desk,” Potts said.

And according to Potts, it's the positive response from user's out in the field that makes Array's SSL VPN a winner.

From the IT departments perspective, the appliance was simple to deploy and integrate, while at the same time enhancing security, ease of management, IT cost savings and end user support time savings.

